



Lobo Club Board Meeting Minutes
July 15, 2008

Meeting was called to order at 6:42 p.m. at the home of President Ame Rivera. Board members present were Ralph Rivera, Ame Rivera, Ruth Palacio, Ernest Garcia, and Lisa Tirk.

Old Business:

Lobo Kickoff – Updates on volunteers, food, drink concessions and setup.

2007-2008 Audit –Ame reported that she had received the 2007-2008 Audit Report. The audit report was very vague. There was discussion of using a more detailed audit report for future record keeping. Upon review of the audit report, Ame and Ralph found discrepancies to the Audit Report (\$5.00 deposit not on statement and \$50.00 unauthorized gas purchase at Sam's). Lengthy discussion of the discrepancies was had by board members; and suggested to Ame that she provide Ms. Hinojosa with a copy of the audit for her review. Ame will further discuss with Ms. Hinojosa and advise on how to handle.

Ruth inquired as to the present balance in the Lobo Club's account and where does the Lobo Club stand financially in order to move forward with 2008 budget and expenditures. Ame reported that after all was paid out there is a current balance of \$5,285.09.

Coach Davis/Athletic Dept. – Ruth inquired if Coach Davis had received his monetary donation (voted on in May) from the Lobo Club. Ame informed all board members that a check had been issued to Coach Davis.

New Business:

Bylaws - Amendments to Bylaws were discussed briefly. To be further discussed and voted on at next board meeting.

Membership – 1) Ernest Garcia discussed the Lehman webpage (various software, etc.), he is still reviewing and revising the Lehman website. He advised Board of a \$50.00 software to be purchased by Lobo Club. Lisa suggested he use another source (ie. school, etc.)

2) There was discussion of the membership form, and revisions were made in regards to the Membership Levels and Benefits. Per member, family and corporate fees was also discussed in detail. Board recommended there be no "Rewards Program" line on page 2. Ernest will revise the form accordingly. New membership form will be available week of August 4, 2008.

Proposed Budget Report – A proposed budget report was presented for review by Ame and Ralph Rivera. The report contained various expenditure line items and amounts. It was further discussed in detail by all board members. Lisa Tirk suggested a more simple budget line item report with fewer categories, and possibly a pie chart to show how much is budgeted for the various categories. Lisa commented that the proposed line item amounts were too high and that the budget needs to be reduced. Budget report along with amounts to be further discussed, allocated, and voted on at next board meeting.

Merchandise – 1) Ralph Rivera presented board members with the new, proposed Lehman Athletic t-shirts. There was lengthy discussion of the new athletic t-shirts, logo, and pricing. Ralph will get approval from Ms. Hinojosa and Coach Davis.

2) There was discussion of all merchandise in stock. Board discussed lowering the prices of the previous season's white "all athletic" t-shirt, along with lowering the prices on the visors and towels. Ralph Rivera motioned to lower the prices on "old merchandise", second motion made by Ruth Palacio; all were in favor. Ernest will place new and discounted prices of merchandise on Lehman website.

In stock:

- | | |
|---|----------------------------|
| 1. Umbrella | \$25.00 |
| 2. Flag (approximately 90 in stock) | \$20.00 |
| 3. Koozie | \$5.00 |
| 4. Rally rag | \$3.00 |
| 5. Blue A-flex baseball cap with Lobo | \$15.00 |
| 6. Black A-flex baseball cap with Lobo | \$15.00 |
| 7. Blue beanie | \$10.00 |
| 8. Blue visor | \$12.00 |
| 9. White visor | \$12.00 Now \$10.00 |
| 10. Black T-shirt with Lobo Basketball | \$15.00 Now \$10.00 |
| 11. Tie-Dye t-shirt | \$15.00 NOW \$10.00 |
| 12. White t-shirt "we play it all" | \$10.00 NOW \$5.00 |
| 13. Black t-shirt Soccer | \$10.00 NOW \$7.00 |
| 14. Black T-shirt with quote from Chris Duran | \$15.00 |
| 15. Blue T-shirt Football | \$15.00 |
| 16. Blue hoodie with "Loud and Proud" | \$30.00 |

Lisa Tirk made motion to sell new Lobo t-shirts at Kickoff for \$12.00 – one day only. Ame second the motion and passed.

Season Parking Pass – Ralph informed the Board of parking passes for sale. There was discussion of who would get reserved parking. Ralph made a motion to sell parking pass and flag as combo deal for \$35.00 (\$5.00 discount), second motion was made and passed.

Tags – Discussion of vehicle tags was discussed. Ralph distributed samples of various tags to purchase. Board decided to not spend the money to purchase tags. Ruth Palacio will make tags, approximately 200. Tags to be printed the week of August 15-20, 2008.

Mum Décor – Ame and Ralph informed Board there are two boxes of mum décor left from last year's sale of mums. Motion was made to sell décor to another school organization for half the price. Motion was made not make/sell mums this season and to sell left over mum décor to other Lehman organization if possible. Ruth second the motion and passed.

Meeting was adjourned at 8:50 p.m.

Minutes approved by: *Ame Rivera, 2008-2009 President* _____
Ruth Palacio, 2008 -2009 Secretary